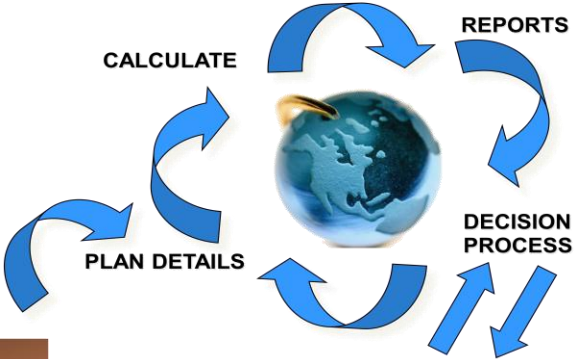


GloCent,
effectively
leverages a
wealth of
business
information



- Incentive Compensation Management**
1. Simple and/or complex commissions plans
 2. Management bonus plans
 3. Bonus pool calculation for non-sales groups
 4. Performance incentive compensation

GLOCENT'S DETAILED DATA REPOSITORY

Hierarchal Information From HR Systems	Details From Individual Sales From All Sources	Aggregation Of data from All sources Including Multiple divisions	Commissions Calculations From GloCent	Product, Plan, Bundling & Promotional Details	History Of Plan Changes
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