



Alan Marrott  
President & CEO  
Glocent, Inc.  
6021 S. Syracuse Way #309  
Greenwood Village, CO 80111

Dear Alan,

On behalf of everyone at Foundation Partners Group, I want to convey to you how impressed we are with your Glocent application and your incredible staff. Your team's skills and expertise, coupled with Glocent's remarkable functionality, helped us transform what was once a time consuming and cumbersome process into an automated, auditable and reliable business asset. Your staff's analysis of our processes and input data produced significant insight into our business activities, and in turn, tangible value to our company.

Based on the value we have realized by adopting the Glocent solution, we are very pleased with our decision to select it over other incentive compensation management applications. Glocent's ability to effectively accommodate our complex commission plans and product variables has significantly streamlined our incentive management process. The transparency we have gained into the details of our source data, and the reduced time it takes for us to calculate, audit and report on our commission payments, will allow us to achieve almost an immediate return on our investment.

Throughout the implementation process, your staff demonstrated exceptional professionalism. Given the complex nature of incentive management, and the effort required to gain a full understanding of all the transaction details that impact our commissions, I was especially appreciative of the manner in which your team managed Glocent's deployment. It was a pleasure to work with them.

Please feel free to refer any potential clients to me for my personal endorsement.

Sincerely,

Shannon Bischoff  
Director of Operational Support  
400 N. Ashley Drive, Suite 1900  
Tampa, Florida 33602